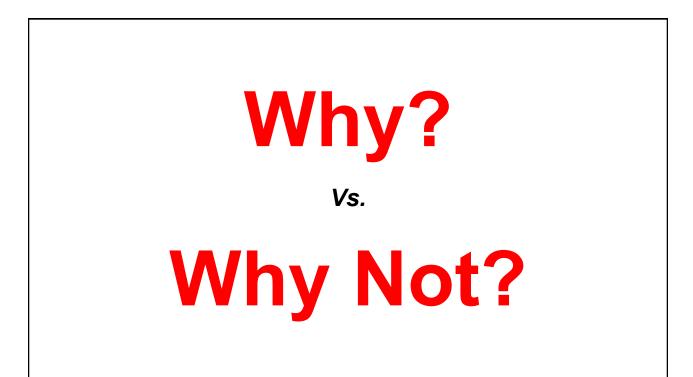
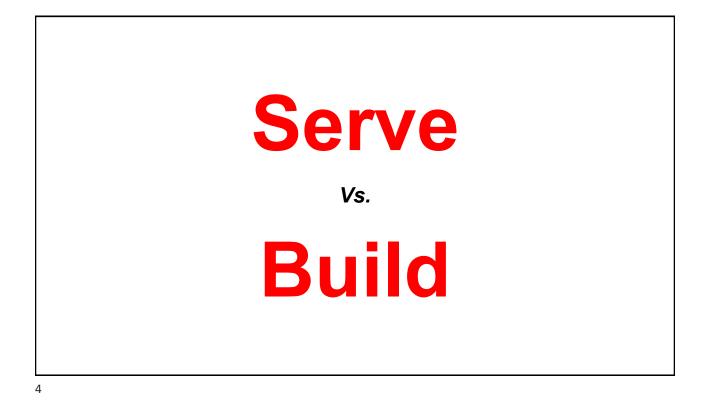


### **Beyond the Hospital Walls**

#### **Building Trust & Transforming Communities**









### Asking

### Why Not? What If? How Can?

#### **Can Help Empower Positive Change**

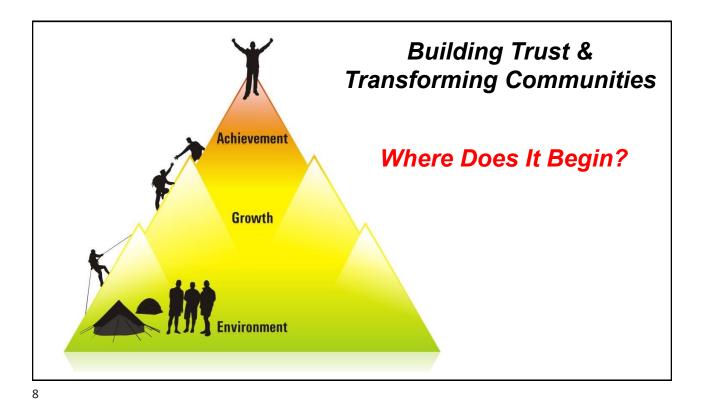


Three Key Areas For Us to Consider



## Make it Personal

...in a good way







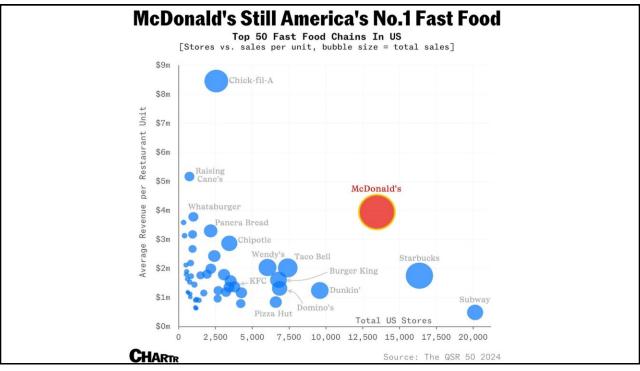
Building Trust & Transforming Communities

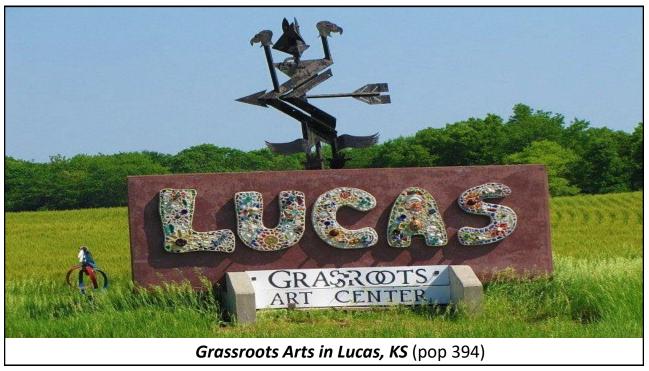


David <sup>and</sup> Goliath

MALCOLM GLADWELL

#### Local Healthcare Must Be Big and Small at the Same Time











14



Three Key Areas For Us to Consider



Make it Purposeful

Do we provide what citizens need and want?

#### Things don't have to change...

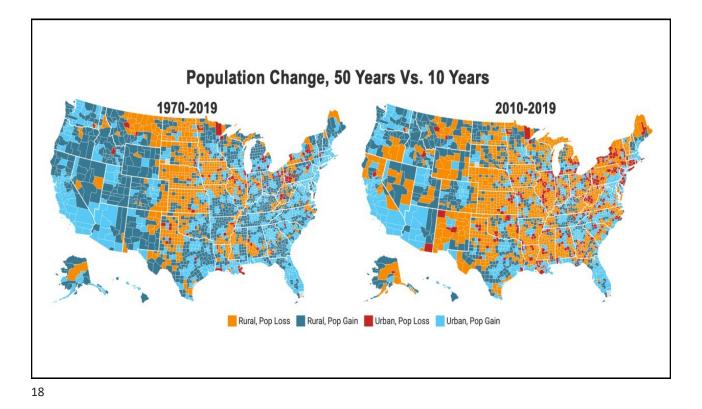


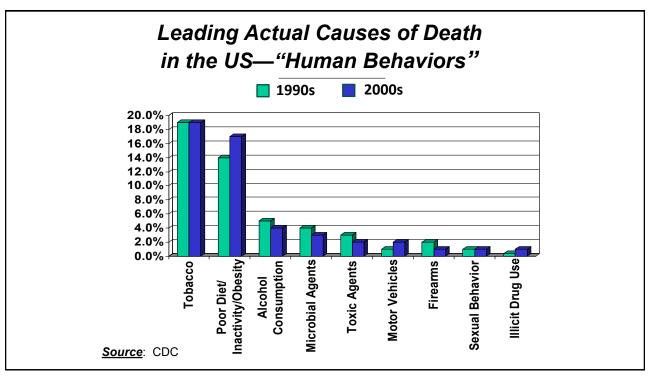
#### ...or do they?





#### Even if they work in the present





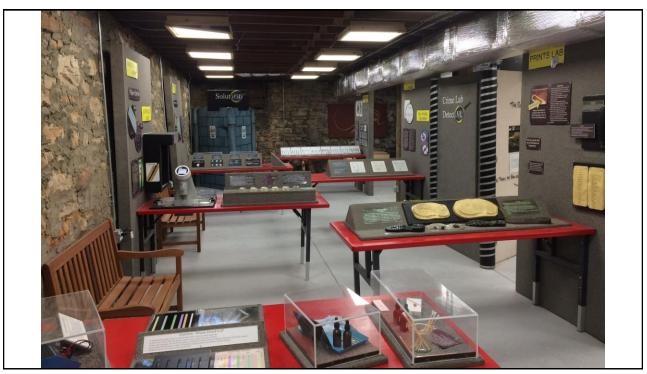




InspireU in St. Joseph, Missouri



Calico Rock Museum Board, Calico Rock AR (pop 1545)





#### What's Painted on Your Water Tower?

What should be celebrated? What is our story? How Do People Connect?









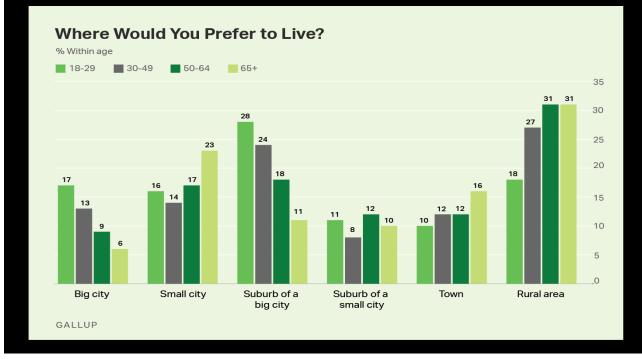
Three Key Areas For Us to Consider



Have Perspective

Learn to Live & Lead Through the Eyes of Others





Area	Current Value (Billions)	10-Year TOW			50-Year TOW		
		10-Year Value (Billions)	5% Capture Value (Millions)	5% Payout (Millions)	50-Year Value (Billions)	5% Capture Value (Millions)	5% Payout (Millions)
Missouri	\$517.70	\$134.97	\$6,748.58	\$337.43	\$1,510.53	\$75,526.30	\$3,776.31
Northwest MO	\$18.06	\$5.38	\$268.72	\$13.43	\$51.37	\$2,567.69	\$128.38
Andrew	\$1.66	\$0.40	\$20.09	\$1.00	\$4.13	\$206.55	\$10.33
Atchison	\$0.41	\$0.14	\$6.79	\$0.34	\$1.02	\$51.02	\$2.55
Buchanan	\$6.04	\$1.77	\$88.61	\$4.43	\$18.57	\$928.52	\$46.43
Caldwell	\$0.62	\$0.18	\$8.78	\$0.44	\$1.71	\$85.26	\$4.26
Clinton	\$1.85	\$0.43	\$21.52	\$1.08	\$4.44	\$221.89	\$11.09
Daviess	\$0.61	\$0.19	\$9.57	\$0.48	\$1.59	\$79.34	\$3.97
DeKalb	\$0.60	\$0.17	\$8.29	\$0.41	\$1.66	\$82.80	\$4.14
Gentry	<b>\$0.45</b>	\$0.16	\$7.94	\$0.40	\$1.13	\$56.51	\$2.83
Grundy	\$0.58	\$0.21	\$10.41	\$0.52	\$1.69	\$84.34	\$4.22
Harrison	\$0.56	\$0.20	\$9.91	\$0.50	\$1.60	\$79.85	\$3.99
Holt	\$0.34	\$0.12	\$6.21	\$0.31	\$1.16	\$57.99	\$2.90
Linn	\$0.83	\$0.26	\$13.08	\$0.65	\$1.99	\$99.45	\$4.97
Livingston	\$1.03	\$0.37	\$18.27	\$0.91	\$3.27	\$163.50	\$8.17
Mercer	\$0.27	\$0.09	\$4.26	\$0.21	\$0.73	\$36.42	\$1.82
Nodaway	\$1.35	\$0.44	\$21.99	\$1.10	\$4.91	\$245.39	\$12.27
Putnam	\$0.37	\$0.11	\$5.68	\$0.28	\$0.85	\$42.63	\$2.13
Sullivan	\$0.32	\$0.09	\$4.59	\$0.23	\$0.54	\$27.09	\$1.35
Worth	\$0.17	\$0.05	\$2.73	\$0.14	\$0.38	\$19.14	\$0.96

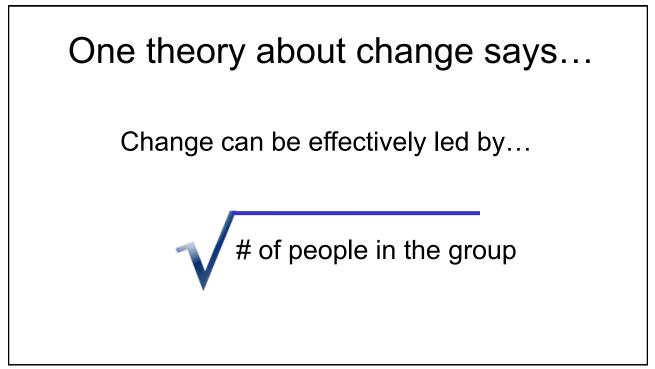
#### Transfer of Wealth Study – Northwest MO (TOW)

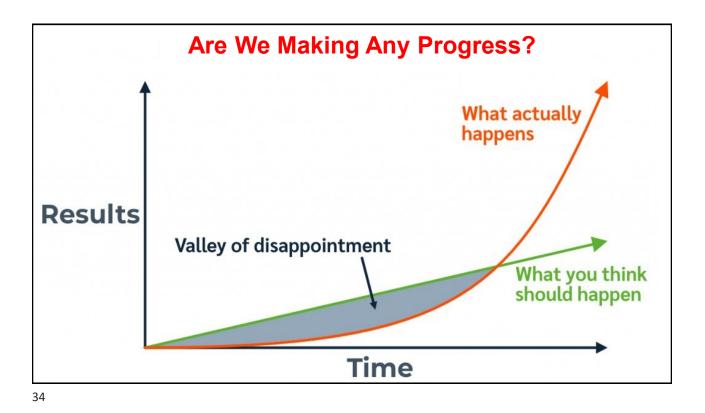
### Some of the Most Powerful Values in our Lives are the F's

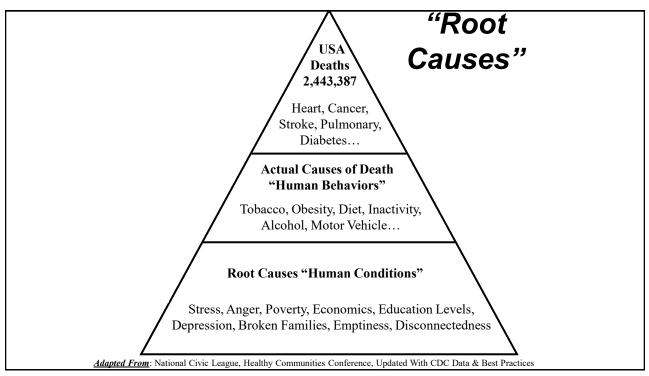
- Family
- Friends
  - Faith
- Freedom
  - Fun
- Financial Security
  - Future Plans

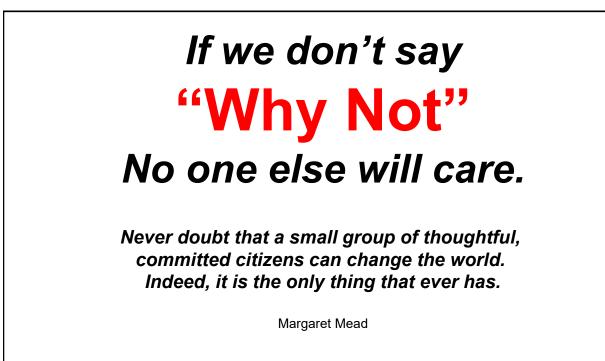
# Make Everyone a VIP By understanding their.... Values Interests Purpose











Three Questions that Help Determine our Future

Why <sub>vs</sub> Why Not?

Serve <u>w</u> Build?

Now <u>Jes</u> Future?

