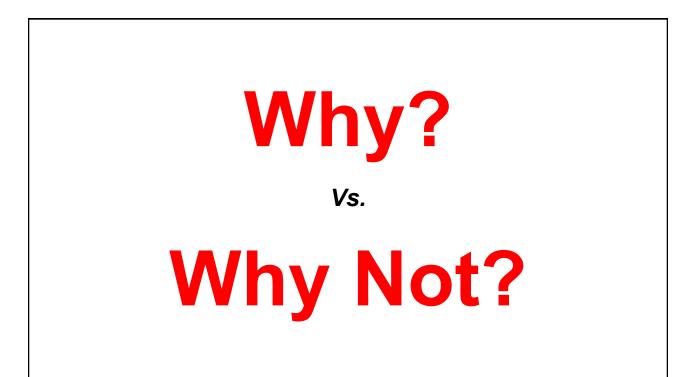
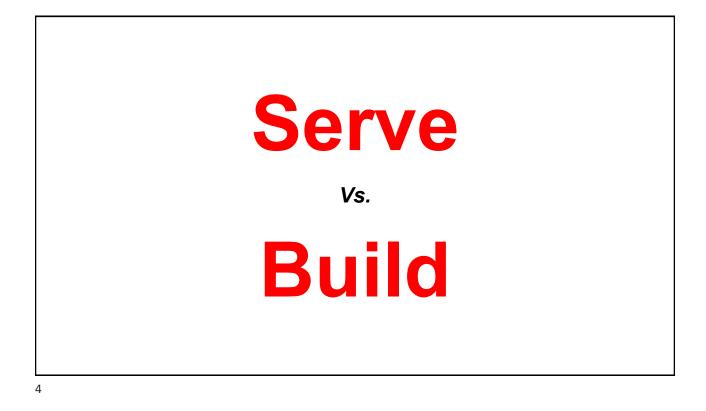


Beyond the Hospital Walls

Building Trust & Transforming Communities









Asking

Why Not? What If? How Can?

Can Help Empower Positive Change



Three Key Areas For Us to Consider



Make it Personal

...in a good way







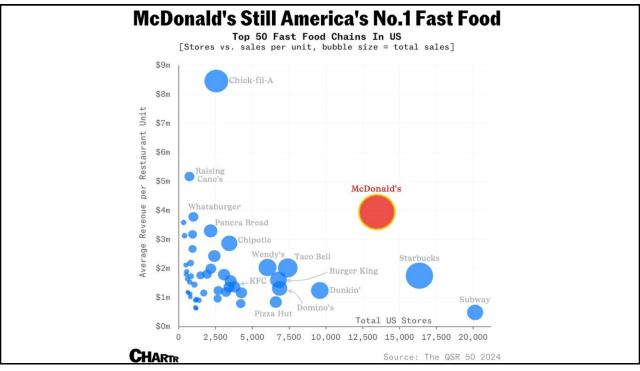
Building Trust & Transforming Communities

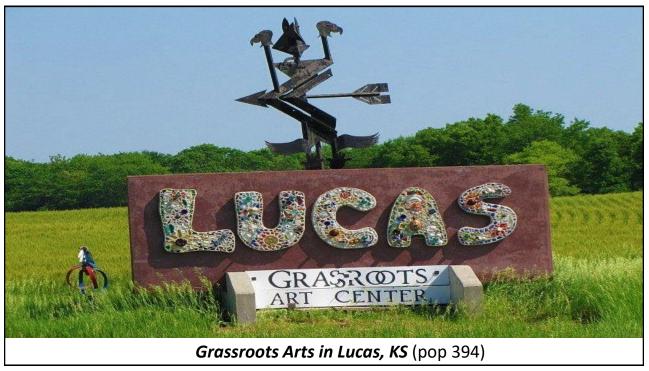


David ^{and} Goliath

MALCOLM GLADWELL

Local Healthcare Must Be Big and Small at the Same Time











14



Three Key Areas For Us to Consider



Make it Purposeful

Do we provide what citizens need and want?

Things don't have to change...

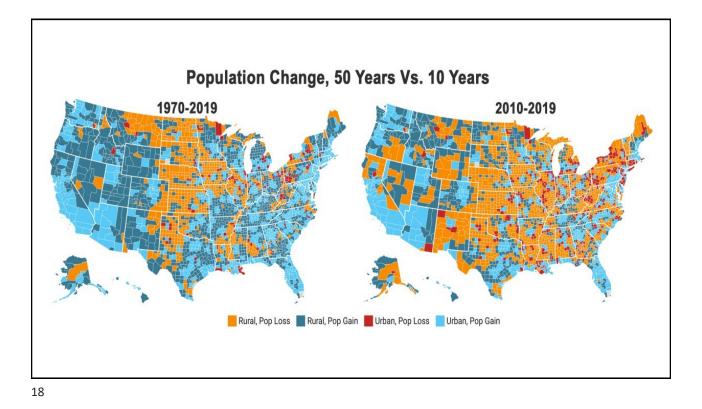


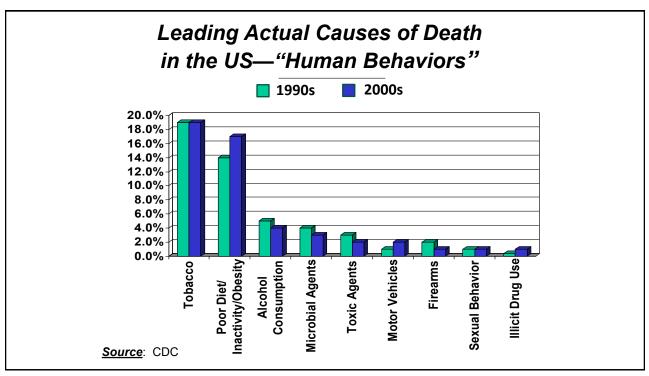
...or do they?





Even if they work in the present





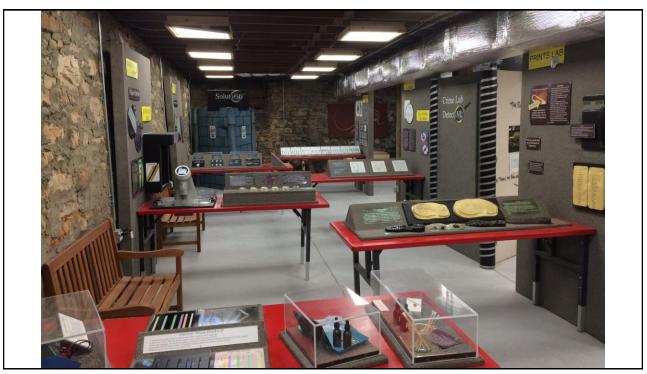




InspireU in St. Joseph, Missouri



Calico Rock Museum Board, Calico Rock AR (pop 1545)





What's Painted on Your Water Tower?

What should be celebrated? What is our story? How Do People Connect?









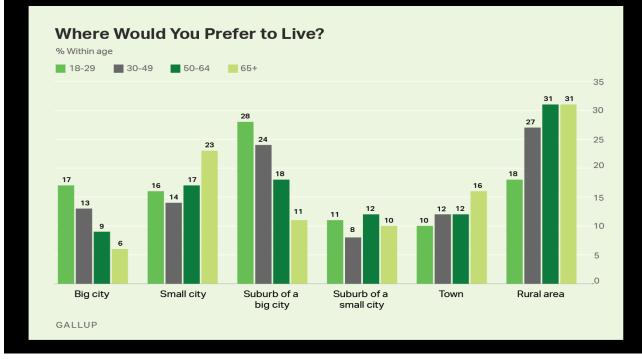
Three Key Areas For Us to Consider



Have Perspective

Learn to Live & Lead Through the Eyes of Others





Area	Current Value (Billions)	10-Year TOW			50-Year TOW		
		10-Year Value (Billions)	5% Capture Value (Millions)	5% Payout (Millions)	50-Year Value (Billions)	5% Capture Value (Millions)	5% Payout (Millions)
Missouri	\$517.70	\$134.97	\$6,748.58	\$337.43	\$1,510.53	\$75,526.30	\$3,776.31
Northwest MO	\$18.06	\$5.38	\$268.72	\$13.43	\$51.37	\$2,567.69	\$128.38
Andrew	\$1.66	\$0.40	\$20.09	\$1.00	\$4.13	\$206.55	\$10.33
Atchison	\$0.41	\$0.14	\$6.79	\$0.34	\$1.02	\$51.02	\$2.55
Buchanan	\$6.04	\$1.77	\$88.61	\$4.43	\$18.57	\$928.52	\$46.43
Caldwell	\$0.62	\$0.18	\$8.78	\$0.44	\$1.71	\$85.26	\$4.26
Clinton	\$1.85	\$0.43	\$21.52	\$1.08	\$4.44	\$221.89	\$11.09
Daviess	\$0.61	\$0.19	\$9.57	\$0.48	\$1.59	\$79.34	\$3.97
DeKalb	\$0.60	\$0.17	\$8.29	\$0.41	\$1.66	\$82.80	\$4.14
Gentry	\$0.45	\$0.16	\$7.94	\$0.40	\$1.13	\$56.51	\$2.83
Grundy	\$0.58	\$0.21	\$10.41	\$0.52	\$1.69	\$84.34	\$4.22
Harrison	\$0.56	\$0.20	\$9.91	\$0.50	\$1.60	\$79.85	\$3.99
Holt	\$0.34	\$0.12	\$6.21	\$0.31	\$1.16	\$57.99	\$2.90
Linn	\$0.83	\$0.26	\$13.08	\$0.65	\$1.99	\$99.45	\$4.97
Livingston	\$1.03	\$0.37	\$18.27	\$0.91	\$3.27	\$163.50	\$8.17
Mercer	\$0.27	\$0.09	\$4.26	\$0.21	\$0.73	\$36.42	\$1.82
Nodaway	\$1.35	\$0.44	\$21.99	\$1.10	\$4.91	\$245.39	\$12.27
Putnam	\$0.37	\$0.11	\$5.68	\$0.28	\$0.85	\$42.63	\$2.13
Sullivan	\$0.32	\$0.09	\$4.59	\$0.23	\$0.54	\$27.09	\$1.35
Worth	\$0.17	\$0.05	\$2.73	\$0.14	\$0.38	\$19.14	\$0.96

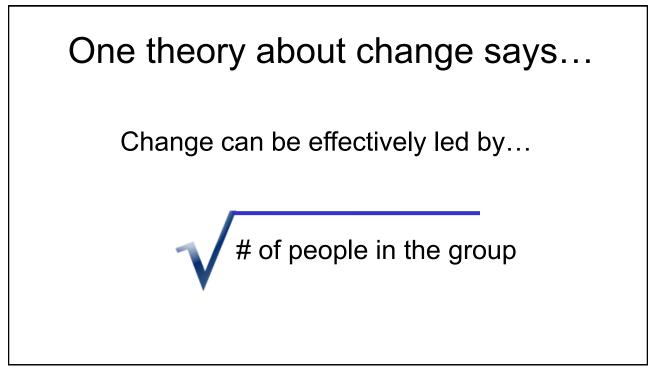
Transfer of Wealth Study – Northwest MO (TOW)

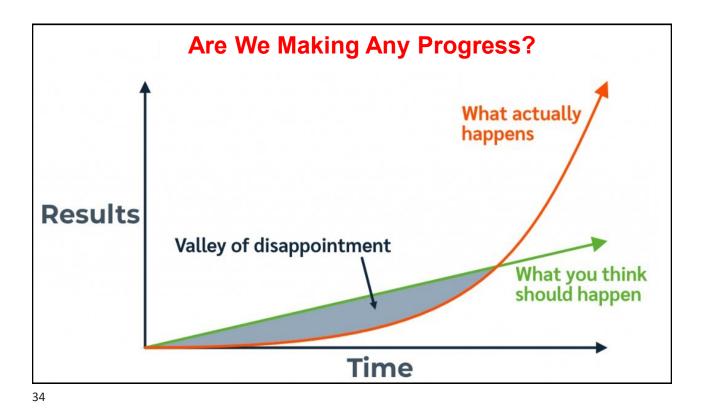
Some of the Most Powerful Values in our Lives are the F's

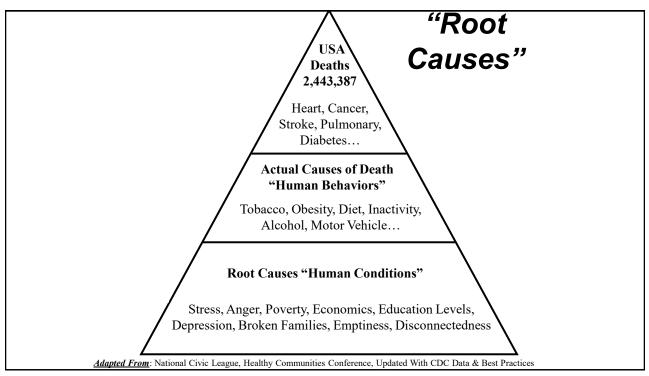
- Family
- Friends
 - Faith
- Freedom
 - Fun
- Financial Security
 - Future Plans

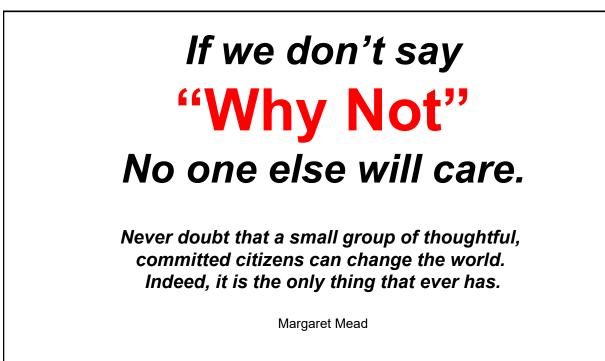
Make Everyone a VIP By understanding their.... Values Interests Purpose











Three Questions that Help Determine our Future

Why _{vs} Why Not?

Serve <u>w</u> Build?

Now <u>Jes</u> Future?

